



Lending Services

Business and Technology

2



Zventus
Our Vision

To become the trusted business partner of choice for strategy, operations, and technology services while being the best place our employees have ever worked.





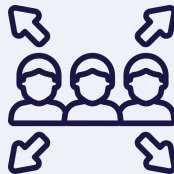
How We Help Our Clients



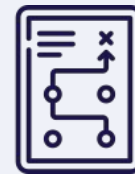
Grow
Revenues



Drive Cost
Efficiencies



Scale Operations
& Technology



Improve Strategy
& Execution

“Our biggest impact is how our teams treat your business as their own, and easily integrate into your workflow, brand, and culture”



What We Do

Strategy

Operations

Technology

Client managed staffing solutions

Zventus managed staffing solutions

Analytics

“Helping our clients deliver the outcomes that drive the most value.”



Onshore | Nearshore | Offshore



180

Countries Talent
Footprint

220

Languages Service
Delivery



Data Stewardship & Certifications

"These three separate security certifications demonstrate Zventus' commitment to the rigorous security standards to keep our clients' data protected at the highest level. Data security and client trust are fundamental to everything that we do."

— Angel Alban, President of Zventus



HITECH

Health Information Technology
for Economic & Clinical Health Act



Market Challenges

In today's market, lenders are facing numerous challenges on all fronts of the business.



Rising interest rates



High cost to originate
(MBA: \$8K per loan)



Lower production volumes



Increased digital lending competition



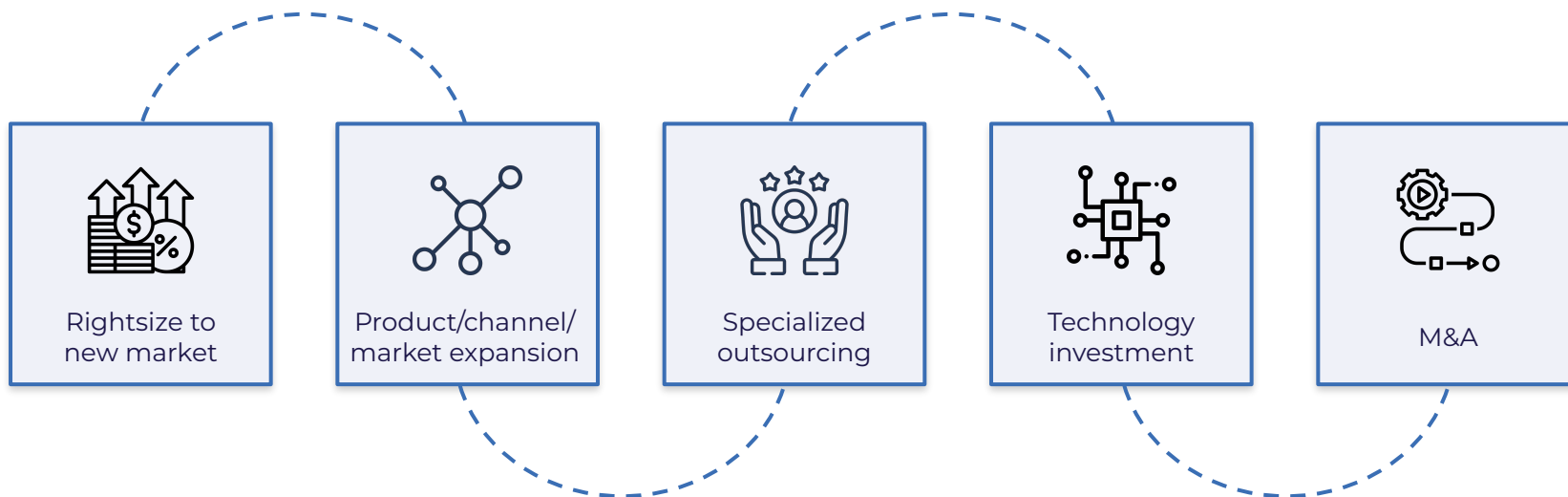
Declining loan profitability



Borrowers rising demand for digital services

Strategies for a new reality...

Lenders must take a continuous evaluation of day-to-day lending activities to reduce costs, improve customer satisfaction, and find new specialized skills to drive innovation and growth.





Mortgage Domain Experts

A US based leadership team with decades of experience running strategy, operations and technology for top lenders and service providers.



James Hendrick

Strategy/Operations/Technology
Certified Blockchain Expert™



Angel Alban

Strategy/Operations/Technology
Certified Blockchain Expert™



Marvin Bantugan

Strategy/Operations/Technology
Certified Blockchain Architect™



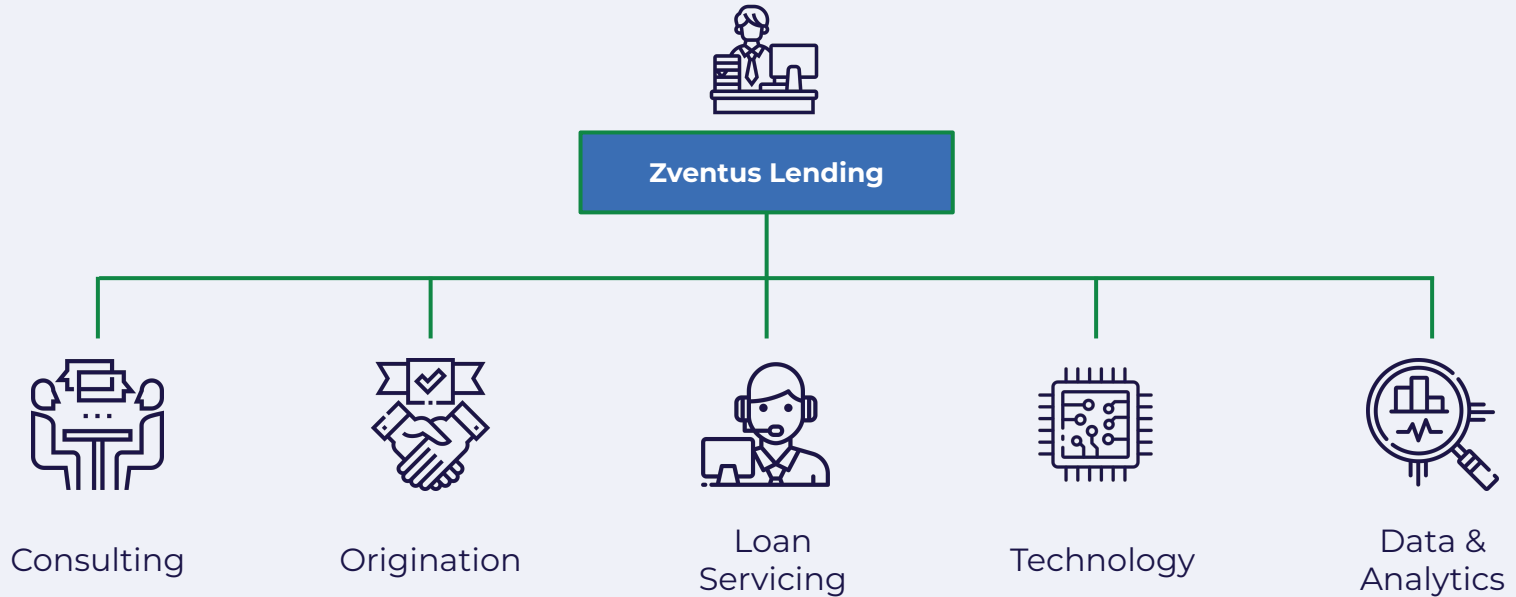


Value Powered by Experience

A US based leadership team with decades of experience running strategy, operations and technology for top brands globally.



Lending Services



Our biggest impact is how our teams treat
your business as their own, integrate into
your workflow, brand, and culture





ventus
Consulting

- ❑ Strategic Planning
- ❑ Management Consulting
- ❑ Digital Transformation
- ❑ Technology Roadmap Planning
- ❑ Project Management
- ❑ Process Improvement
- ❑ Executive Search
- ❑ Global Expansion
- ❑ US Latino Market Entry & Optimization
- ❑ M&A Services





Origination

- ❑ Bilingual English/Spanish Services
- ❑ Inbound and Outbound Calling
- ❑ Customer Acquisition & Support
- ❑ Processing & Verification
- ❑ Underwriting Support & Data Entry
- ❑ Process Improvement
- ❑ Executive Search
- ❑ Global Expansion
- ❑ US Latino Market Entry & Optimization
- ❑ M&A Services





Loan Servicing

- ❑ Bilingual English/Spanish Services
- ❑ Inbound and Outbound Calling
- ❑ Loan Setup
- ❑ Processing and Verification
- ❑ Loss Mitigation Support Services
- ❑ Order Management
- ❑ Vendor Management
- ❑ Data Entry & QC
- ❑ Audits





Underwriting

- ❑ Bilingual English/Spanish Services
- ❑ Brokers & Agents Support
- ❑ Quotes Reviews & Support
- ❑ Endorsements & Cancellations
- ❑ Denial Letters
- ❑ Unlisted Household Member
- ❑ Rescission Reviews & Letters
- ❑ Write-offs



Data & Analytics

- ❑ Pipeline Reporting Services
- ❑ Reports Design & Distribution
- ❑ Performance Reporting (KPIs, SLAs)
- ❑ Ad-hoc Reporting Support
- ❑ Business Analysis
- ❑ Reporting Process Improvement
- ❑ Data & Reports Reconciliation
- ❑ Tableau & Microsoft Power BI





Technology

- ❑ Architecture & Roadmaps
- ❑ Software Development
- ❑ API Development & Integration
- ❑ Cross-platform integration
- ❑ Business Analysis
- ❑ Reporting Process Improvement
- ❑ Data & Reports Reconciliation
- ❑ Tableau & Microsoft Power BI



We can help meet the evolving needs of
your strategy, operations and technology.





Our benefits

1

Trusted partner with deep mortgage business expertise.

2

We seamlessly plug into your workflow just like your 'own' remote employees.

3

We live and operate in your time zones for easy communication & collaboration.

4

Position your business to increase revenue, scale capacity and reduce risk.

5

Deliver a superior customer experience and drive cost saves up to 50%.

How To Get Started



<2 Weeks

- Discovery Meetings
- Define / Agree Scope
- Complimentary Proposal



Contact us



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Thank you



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